


Industrial Security Webinar Series

Learn @ Lunch



**How to Recognize Information Reportable as an SCR**

---

---

---

---

---

---

---

---

Learn @ Lunch

CDSE

**Agenda**

- DSS Role in CI Reporting
- Most Commonly Used Collection Methods
- Information Reportable as SCR

---

---

---

---

---

---

---

---

Learn @ Lunch

CDSE

**Poll 1**

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

**Most Commonly Used Collection Methods**

- A. Unsolicited requests for information
- B. Suspicious internet activity
- C. Targeting at conferences, conventions, and trade shows
- D. Insider threat
- E. Solicitation and employment
- F. Foreign Visits

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

**Poll 2**

---

---

---

---

---

---

---


---

Learn @ Lunch CDSE

**A. Unsolicited Requests for Information**

**Definition:**

- Information requested from an unknown source that was not sought or encouraged.
  - Via phone, email, web card approaches, fax



---

---

---


---

---

---

---

---

Learn @ Lunch 

**A. Unsolicited Requests for Information**

- From a foreign address
- For protected information under the guise of a price quote, purchase request, market survey, or other pretense
- For Military specific technology for a civilian purpose
- About a technology related to a defense program, project, or contract
- About defense-related programs using acronyms specific to the program

---

---

---


---

---

---


---

---

Learn @ Lunch 

**A. Unsolicited Requests for Information**

- Assures the recipient that export licenses are not required or not a problem
- Identifies employer as a foreign government
- States that work is being done for a foreign government or program



---

---

---


---

---

---

---


---

Learn @ Lunch 

**B. Suspicious Network Activity**

**Definition:**

- **Attempts to carry out intrusions into cleared contractors networks and exfiltration protected information**
- Resulting in cyber intrusion, viruses, malware, backdoor attacks, acquisition of user names and passwords



---

---

---

---

---

---

---


---

Learn @ Lunch CDSE

---

**B. Suspicious Network Activity**

- Emails received from unknown senders with foreign addresses (Spear Phishing, Hyperlinks, Attachments)
- Unauthorized system access attempts
- Unauthorized system access to or disclosure of information



---

---

---

---

---

---

---


---

Learn @ Lunch CDSE

---

**B. Suspicious Network Activity**

- Any acts that interrupt or result in a denial of service
- Unauthorized data storage or transmission
- Unauthorized hardware and software modifications



---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**Poll 3**

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

**C. Targeting at Seminars, Conferences, Tradeshows**

**Definition:**

- **Linking targeted programs and technology with knowledgeable people (access)**
  - Dual-use and sensitive technologies that involve protected information



---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

**C. Targeting at Seminars, Conferences, Tradeshows**

- Excessive or suspicious photography and filming of technology and products
- Attendees asked about restricted, proprietary, and classified information
- Foreign attendees' business cards do not match stated affiliations
- Conversations involving classified, sensitive, or export-controlled technologies or products

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

**C. Targeting at Seminars, Conferences, Tradeshows**

- Personnel receive an all-expenses-paid invitation to lecture in a foreign nation
- Entities want a summary of the requested presentation or brief 6-12 months prior to the lecture date
- Casual conversations during and after the event hinting at future contacts or relations

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**D. Insider Threat**

**Definition:**

- **Potential to inflict the greatest damage of any collection method.**
- Targets include: Employees, Contractors, Anyone with legitimate access to an organization
- PEI may be used in attempts to entice cleared employees into situations that could lead to blackmail or extortion



---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**D. Insider Threat**

- Alcohol or other substance abuse or dependence
- Mental health issues
- Extreme, persistent interpersonal difficulties
- Hostile or vindictive behavior
- Financial difficulties
- Unexplained or sudden affluence
- Unreported foreign contact and travel
- Inappropriate, unusual, or excessive interest in classified information
- Misuse of computers
- Divided loyalty or allegiance to the United States
- Works hours inconsistent with job assignment
- Repeated security violations
- Reluctance to take polygraph
- Criminal behavior

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**Poll 4**

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**E. Foreign Visits**

**Definition:**

- **Visits to cleared contractor facilities that are either pre-arranged by foreign contingents or unannounced.**



---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**E. Foreign Visits**

- Last minute change or request for change in approved foreign visitors to circumvent security vetting
- Requests for information outside the scope of what was approved for discussion
- Visitors/students requesting information and becoming irate upon denial
- Visitors wondering without escort or "getting lost"
- Individuals bringing cameras and/or video equipment into areas where no photographs are allowed

---

---

---

---

---

---

---

---

Learn @ Lunch CDSE

---

**F. Foreign Travel**

**Definition:**

- **Targeting US travelers overseas in attempts to gain access to protected information through the presence of cleared contractor employees traveling abroad.**



---

---

---

---

---

---

---

---

Learn @ Lunch 

### F. Foreign Travel

- Invitations and/or payments to attend seminars, provide training, deliver speeches outside the United States
- Airport searches 
- Suspected hotel room incursions or telephone monitoring
- Personal interchanges / conversations with foreign nationals where specific information is requested

---

---

---

---

---

---

---

---

Learn @ Lunch 

### F. Foreign Travel

- Suspected surveillance, or suspicion of being followed 
- Loss or stolen work equipment, PED's, personal identification
- Invitations by foreign nationals to attend social gatherings or outings outside the scope or purpose of visit

---

---

---

---

---

---

---

---

Learn @ Lunch 

### G. Solicitation and Seeking Employment

**Definition:**

- **Attempts by foreign entities to establish a connection with cleared contractors**
- Places foreign personnel in close proximity to cleared personnel
- Provides opportunity to build relationships that may be exploited
- Places adversary inside facility to collect information on desired technology 

---

---

---

---


---

---

---

---



Learn @ Lunch 

**G. Solicitation and Seeking Employment**

- Foreign visitors request:
  - Access to the LAN
  - Unrestricted facility access
  - Company personnel information
- Internship program requests from foreign students.
- Resumes from foreign persons in response to cleared contractor posted US citizen requisitions

---

---

---


---

---

---

---

---

Learn @ Lunch 

**Poll 5**

---

---

---


---

---

---

---

---

Learn @ Lunch 

**Things to Remember.....**

- If you have to say "NO", report it
- Reporting Adverse information (or PEI) may identify an Insider
- Your individual contribution to the security of your company and your nation is VITAL!

---

---

---


---

---

---

---

---

Learn @ Lunch 

**Additional Resources**

- Contact DSS CI for questions regarding:
  - This Briefing
  - Foreign Visitors
  - Foreign Travel
  - Arranging Briefings
  - CI Support
  - HSIN
- Visit DSS's web page for additional educational material on the threat to you and Industry:  
[WWW.DSS.MIL](http://WWW.DSS.MIL)

---

---

---

---

---

---

---

---