CDSE Center for Development of Security Excellence

Security Speaker Series

Counterintelligence Support to Foreign Visits and Academic Solicitation

LEARN.
PERFORM.
PROTECT.

Today's Session:

Host: Mark Zahner, CDSE Counterintelligence

Guest Speaker: Special Agent Justin Shanken, Defense Security Service

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Foreign Visits and Academic Solicitation

AGENDA

What is it and why is it important?

What are they targeting?

What are the primary methods of exploitation?

Countermeasures we can employ

What and who to report information to

Foreign Visits: A foreign national enters or proposes to enter a DoD Component or cleared contractor facility or to meet with employees or representatives of the facility. There are two types of Foreign Visits, Official and Unofficial.

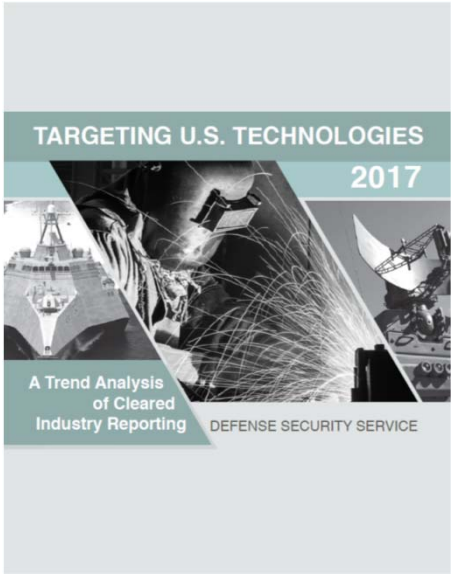
Academic Solicitation: Academic Solicitation as the use of students, professors, scientists or researchers as collectors improperly attempting to obtain sensitive or classified information.

What are they targeting?

- Research and Development information
- Personnel information
- Contracting information
- Security information
- Classified, sensitive,, or export-restricted basic and applies research
- Developing defense or dual-use technologies
- Information about the students, professors, and researchers working on the technologies

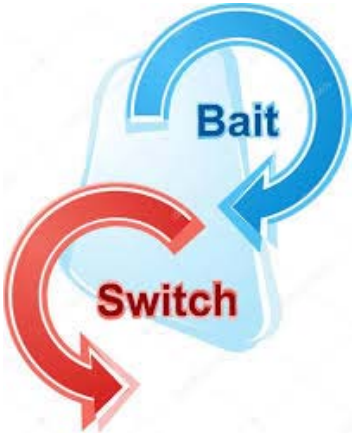
Who are they targeting?

- Subject Matter Experts
- Researchers and scientists
- Cleared contractors and businesses
- Academics



What are the primary methods of exploitation?

- Peppering
- Wandering Visitor
- Divide and Conquer
- Switch Visitors
- Bait and Switch
- Distraught Visitor
- Prohibited Electronics
- and many more…



Countermeasures

- Brief and train all escorts
- Develop standard practices and rehearse them
- Submit the names of the visitors to DSS prior to the visit
- Conduct pre-visit facility walk through
- Have a plan,,,

What to report

- Suspicious applications or requests for research positions
- Unsolicited request for assistance or information
- Unsolicited invitations to attend and/or present at international conferences
- Any line of questioning concerning military or intelligence based contracts or dual-use technology, unless previously approved.

Summary

What Foreign Visits and Academic Solicitation is

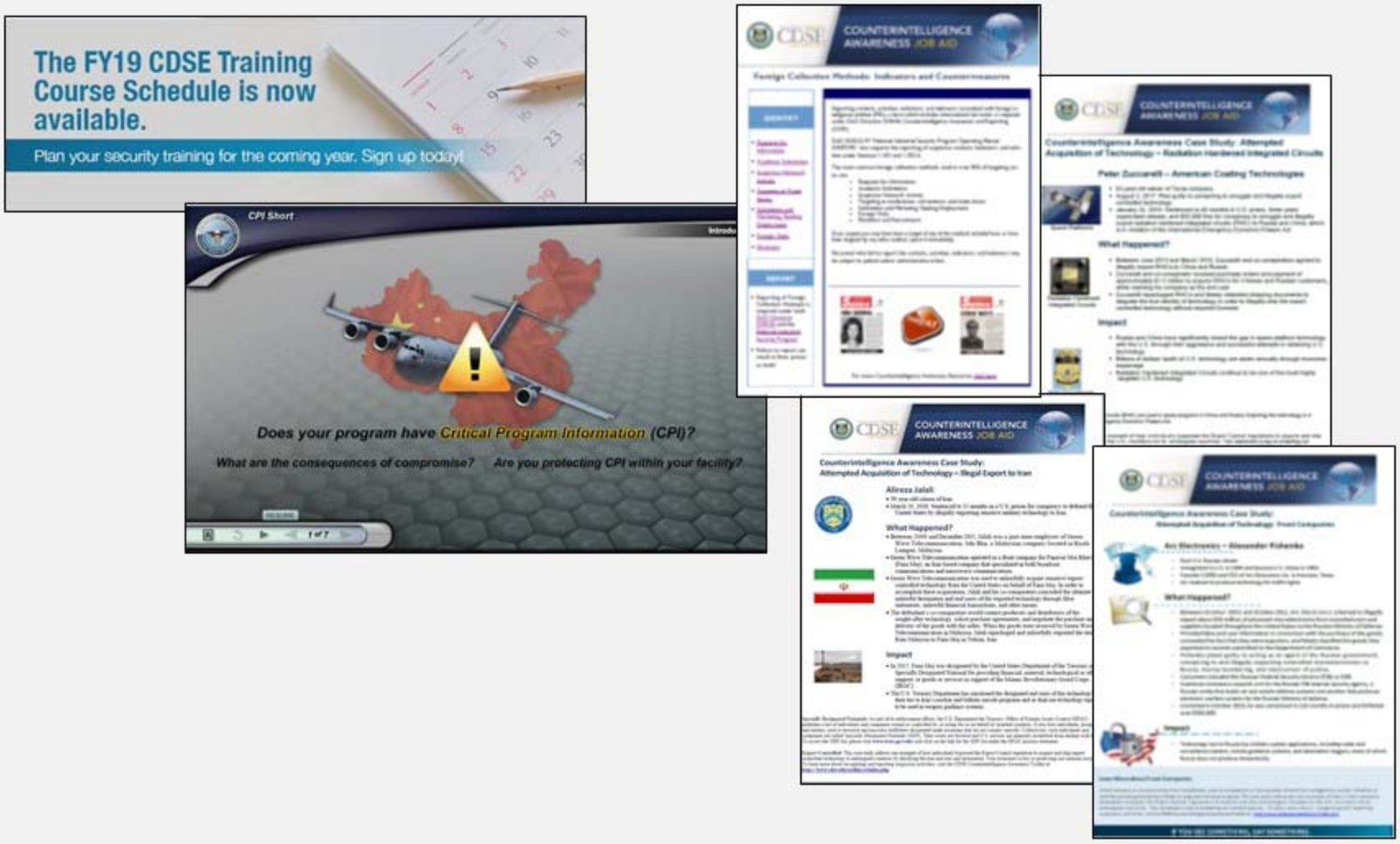
What they want

Methodology

Countermeasures

Reporting

Counterintelligence Training



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Counterintelligence Training

eLearning

- CI Awareness and Reporting Course
- Protecting Your Facility's Technology
- CI Foreign Travel Brief

Webinars/ Shorts

- Critical Program Information
- CI Awareness for Freight Forwarding
- Suspicious Emails

Job Aids

- CI Awareness Vigilance Campaign
- Industrial Base Technology (IBTL)

Toolkits

- Awareness and Training
- Reporting Requirements
- Supply Chain Risk Management

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Counterintelligence Training POC:

Mark Zahner
410-689-1135
Email: mark.e.zahner.ctr@mail.mil

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