



CDSE

Center for Development
of Security Excellence

Security Speaker Series

Counterintelligence Support to Foreign Visits and Academic Solicitation

LEARN.
PERFORM.
PROTECT.

Today's Session:

Host: Mark Zahner, CDSE Counterintelligence

Guest Speaker: Special Agent Justin Shanken,
Defense Security Service



Foreign Visits and Academic Solicitation

AGENDA

What is it and why is it important?

What are they targeting?

What are the primary methods of exploitation?

Countermeasures we can employ

What and who to report information to

Foreign Visits: A foreign national enters or proposes to enter a DoD Component or cleared contractor facility or to meet with employees or representatives of the facility. There are two types of Foreign Visits, Official and Unofficial.



Academic Solicitation: Academic Solicitation as the use of students, professors, scientists or researchers as collectors improperly attempting to obtain sensitive or classified information.



What are they targeting?

- Research and Development information
- Personnel information
- Contracting information
- Security information
- Classified, sensitive,, or export-restricted basic and applies research
- Developing defense or dual-use technologies
- Information about the students, professors, and researchers working on the technologies

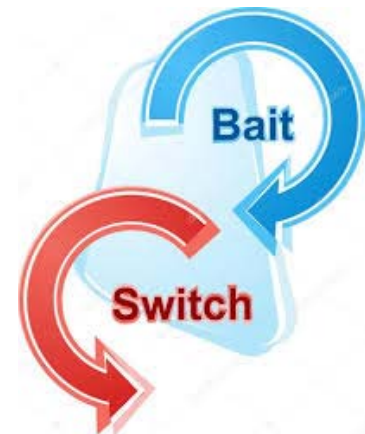
Who are they targeting?

- Subject Matter Experts
- Researchers and scientists
- Cleared contractors and businesses
- Academics



What are the primary methods of exploitation?

- Peppering
- Wandering Visitor
- Divide and Conquer
- Switch Visitors
- Bait and Switch
- Distraught Visitor
- Prohibited Electronics
- and many more...



Countermeasures

- Brief and train all escorts
- Develop standard practices and rehearse them
- Submit the names of the visitors to DSS prior to the visit
- Conduct pre-visit facility walk through
- Have a plan,,,



What to report

- Suspicious applications or requests for research positions
- Unsolicited request for assistance or information
- Unsolicited invitations to attend and/or present at international conferences
- Any line of questioning concerning military or intelligence based contracts or dual-use technology, unless previously approved.



Summary

What Foreign Visits and Academic
Solicitation is
What they want
Methodology
Countermeasures
Reporting



Counterintelligence Training

The FY19 CDSE Training Course Schedule is now available.

Plan your security training for the coming year. Sign up today!

CPI Short

Does your program have Critical Program Information (CPI)?

What are the consequences of compromise? Are you protecting CPI within your facility?

CDSE COUNTERINTELLIGENCE AWARENESS JOB AID

Foreign Collection Methods, Indicators and Countermeasures

Summary 1

Foreign collection methods, indicators and countermeasures are critical to the success of a counterintelligence program. This job aid provides a comprehensive overview of these methods, indicators, and countermeasures, and is intended to be used as a reference tool for counterintelligence professionals.

Summary 2

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CDSE COUNTERINTELLIGENCE AWARENESS JOB AID

Counterintelligence Awareness Case Study: Attempted Acquisition of Technology - Radiation Hardened Integrated Circuits

Peter Zaccarelli - American Coating Technologies

What Happened?

Between 2011 and 2013, Zaccarelli and his colleagues at American Coating Technologies (ACT) were involved in a series of events that led to the attempted acquisition of technology by a foreign adversary.

Impact

The attempted acquisition of technology by a foreign adversary has significant implications for the security of the United States and its allies.

CDSE COUNTERINTELLIGENCE AWARENESS JOB AID

Counterintelligence Awareness Case Study: Attempted Acquisition of Technology - Legal Export to Iran

Alireza Jafari

What Happened?

In 2011, Alireza Jafari, a former employee of a U.S. company, was involved in a series of events that led to the attempted acquisition of technology by a foreign adversary.

Impact

The attempted acquisition of technology by a foreign adversary has significant implications for the security of the United States and its allies.

CDSE COUNTERINTELLIGENCE AWARENESS JOB AID

Counterintelligence Awareness Case Study: Attempted Acquisition of Technology - Smart Components

Ali Electronics - Alessandro Fichera

What Happened?

In 2011, Ali Electronics, a U.S. company, was involved in a series of events that led to the attempted acquisition of technology by a foreign adversary.

Impact

The attempted acquisition of technology by a foreign adversary has significant implications for the security of the United States and its allies.

Counterintelligence Training

eLearning

- CI Awareness and Reporting Course
- Protecting Your Facility's Technology
- CI Foreign Travel Brief

Webinars/ Shorts

- Critical Program Information
- CI Awareness for Freight Forwarding
- Suspicious Emails

Job Aids

- CI Awareness Vigilance Campaign
- Industrial Base Technology (IBTL)

Toolkits

- Awareness and Training
- Reporting Requirements
- Supply Chain Risk Management



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